

Case Study - IT Solutions

IQPC is an IT Solutions provider with technical services ranging from cyber security, server management, business continuity and data recovery, to network design and implementation.

Our decision to engage TOP was due to the following challenges:

1. Finding quality candidates was not only difficult but also time-consuming.
2. Onshore hiring and training was a significant investment.
3. Organisation expansion was slower as it was limited to onshore staff only.

Inhibitions before we decided to outsource were as follows:

1. Cultural and language barriers.
2. Office setup for outsourced staff.
3. Time constraints and zone differences.

TOP was very helpful and some of the key solutions they presented are:

- They possessed a skilled pool of resources and well-vetted candidates with valuable experience which simplified the establishment of the IT team.
- Assisted in minimising staff turnover by fostering a commitment to long-term engagement.
- Addressed diverse professional profiles, including ITSM, Customer Support, and Power Platform expertise and reduced effort on our side to identify the ideal candidate while maintaining cost efficiency.
- Onshore support from Mihir was helpful and we were very happy with the service.

Results & Summary

After making the decision to start our outsourcing journey with TOP, we came across what we now consider a very profitable practice with people we've quite enjoyed working with. **The team from TOP is now part of the IQPC family and we are confident enough to continue this journey with them.** Something I would like to highlight is the service the management team provides and how they are always there to help when needed.



Growth Through Outsourcing

Expand your business but spend up to 50% less per hire, with assurances for quality, accuracy and security.



Our Industries

- Accounting
- IT Help Desk
- Administration
- Software Engineering
- Financial Planning
- Legal

We Offer

Risk Free Initial Engagement

We have confidence in finding the right fit for your needs, no matter the requirement. If we can't find the right candidate for your needs a full refund is provided.

Award-Winning Service

TOP has been recognised as the *leading Managed Outsourcing Provider of 2023*. We don't rest on our laurels though. Let us prove that outsourcing is the best way to scale your business profitably.

Multi-Time Zone Alignment

Our Indian based outsources personnel will work in alignment with your operating hours and can support you 24/7 if required.



Contact Us

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